

General Agencies FOR THE WEEK ENDING Combined Health/Life November 3, 2013 Diamond Producers (\$50,000 & Above) Ahlbum, Jon The Ahlbum Group \$96,063 24 \$50,912 18 Lemar, Mike Sunshine State Agency Platinum Producers (\$30,000 - \$50,000) Wroblewski, Robert M. SOS Insurance Group \$32,006 13 Gold Producers (\$10,000 - \$30,000) 5 \$25,044 Shackelford, Edward L. The Assurance Group, Inc. Hatton, Catherine E. Long Island Insurance Solutions \$23,186 11 Concklin, Ron Rosenberg-Concklin, Inc. \$17,591 12 Stamper, John W. Choice Plus Benefits \$15,221 1 Maisto, Stephen Maisto Insurance Agency \$13,824 1 5 Schroeder, Shawn T. Jack Schroeder & Associates, Inc. \$12,208 4 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$11,184 5 Mednick, Scott E. Professional Insurance Systems of Florida \$10,642 Silver Producers (\$5,000 - \$10,000) Sweeney, Paul Quality First Insurance Agency, Inc. \$9,696 3 Pollier, Robert L. Jr. Senior Management Services \$8,547 2 Ehrlich, Carl F. **Ehrlich Insurance Agency** \$7,836 Haft, Gary S. JMH Advisors, Inc. \$7.788 2 \$7,784 1 Meetee Corporation 3 Jacobson, Sandy A. Jacobson Insurance Agency \$7,740 Joiner, Clifton T. Joiner Insurance Agency \$6,624 1 Costa, John J. Agent Services of America \$6,368 1 Schwartz, Scott J. **Insurance Protection Services** \$6,120 1 Gelbwaks Executive Marketing Corp. Gelbwaks, Peter S. \$6,060 2 Feinman, Steven E. Feinman Insurance Agency \$5,588 1 \$5.344 2 Carran, John Steven Fingeret, Benjamin W. Fingeret Insurance Agency \$5,232 1 Bronze Producers (\$2,500 - \$5,000) Maisonet, Joseph Maisonet Insurance Agency \$4,568 4 Abeysekera, Saliya Abeysekera Insurance Agency \$4,488 1 Sheldon, Paul T. Paul Sheldon Insurance & Benefits Planning \$4,284 1 Olguin, Loren A. Olguin Insurance Agency \$4,176 1 2 Statkewicz, Thomas G. Sylvan-James Associates, Inc. \$3,956 Centerstone Insurance & Financial Svcs. \$3,900 1 Holmquist, James A. Holmquist Insurance Agency \$3,840 2 Katz Insurance Agency \$3,812 1 Katz. Annette Sasso, Ricky M. Sasso Insurance Agency \$3,768 1 Heinen, Paul Heinen Insurance Agency \$3,480 1 Lucas, Janice Lifton Insurance Agency, Inc. \$3,396 1 Adler, Risa B. Adler Insurance Agency \$3,276 1 Buck, James L. **Buck Insurance Agency** \$3,228 1 Norgard, Chad M. Norgard Insurance Group \$3,228 1 First Insurance Enterprises, Inc. \$3,060 1 Schuler, James F. Consumer Group Services, Inc. \$3,024 1 \$3.012 2 Collins, Robert D. Collins Insurance Agency White, Gary J. White Insurance Agency \$2,952 1 \$2,844 1 Sklar, Susan T. Sklar Insurance Agency

Yankin Insurance Agency

Diaz Insurance Agency

\$2,784

\$2,508

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Yankin, Dianne L.

Diaz, Jesus Jr.



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

November 3, 2013

Combined Fredicty Line			
Diamond Producers (\$20,000 & Above)			
Ahlbum, Tim	\$20,352		
Platinum Producers (\$15,000 - \$20,000)			
Stamper, John W.	\$15,221		
Gold Producers (\$10,000 - \$15,000)			
Maisto, Stephen	\$13,824	Gordon, Aaron	\$10,656
Ahlbum, Jon	\$11,952		
Silver Producers (\$5,000 - \$10,000)			
Burke, April L.	\$9,792	Sperling, Philip S.	\$6,755
Graham, Christopher N.	\$9,600	Gumora, Helene	\$6,696
Chappell, John	\$9,516	Joiner, Clifton T.	\$6,624
Heck, Douglas S.	\$8,760	Ryan, Michael A.	\$6,368
Barta, Devin M.	\$8,520	Schwartz, Scott J.	\$6,120
Ehrlich, Carl F.	\$7,836	Kohn, William B.	\$5,964
Eger, John	\$7,784	Catron, Edward A.	\$5,872
Graziano, Joseph J.	\$7,784	Borosak, William J. Jr.	\$5,868
Morris, Jason	\$7,344	Kramer, Andrew	\$5,712
Stevens, Ray	\$7,260	Murphy, Michael W.	\$5,588
Manno, Michael	\$7,128	Jacobson, Sandy A.	\$5,580
Barganier, Brian K.	\$7,032	Fingeret, Benjamin W.	\$5,232
Sachs, Kerry	\$6,804	Hall, Tiffany	\$5,048
Bronze Producers (\$2,500 - \$5,000)			
Gilels, Julia	\$4,932	Rapini, Duane M.	\$3,320
Holzman, Robert	\$4,908	Sobel, Gary I.	\$3,276
Hirsch, Susan J.	\$4,872	Buck, James L.	\$3,228
Steiner, Marcia K.	\$4,780	Norgard, Chad M.	\$3,228
Abeysekera, Saliya	\$4,488	Jennings, Christopher G.	\$3,216
Adams, Michelle	\$4,440	LePage, Kenneth L. Jr.	\$3,192
Travis, Ann V.	\$4,378	White, Michael J.	\$3,192
Waton, Danielle	\$4,308	Amicone, Rodney W.	\$3,188
Sheldon, Paul T.	\$4,284	Tantillo, Robert V.	\$3,120
Rosenkrantz, Howard	\$4,260	Gratzon, Peter	\$3,108
Diaz, Joseph A.	\$4,176	Dinolfo, Gerlando G.	\$3,096
Olguin, Loren A.	\$4,176	Bushko, Heidi	\$3,084
Gold, Matthew	\$4,104	Wierzbicki, Jason P.	\$3,060
Delauter, Kenneth R. Jr.	\$3,948	Gagliardi, Rosemarie	\$3,058
Kingsley, Beverly J.	\$3,904	Walters, John	\$3,056 \$3,034
Flynn, Jennifer	\$3,900	Hackmeier, Jeff D.	\$3,024
Kraus-Bratone, Tracy	\$3,900	White, Gary J.	\$2,952
Malakhova, Vera	\$3,900 \$3,900	Henderson, Mary L. Rabinowitz, Arnold	\$2,904
Patterson, Adam D.		Doering, Robert J.	\$2,848
Pavone-Bahlkow, Valerie J. Katz, Annette	\$3,835 \$3,812	Handal, Charles J.	\$2,844 \$2,844
Sasso, Ricky M.	\$3,768	Kahn, Peter S.	\$2,844 \$2,844
Selinger, William S.	\$3,768 \$3,564	Rothaus, Martha J.	\$2,844 \$2,844
Oblaczynski, William J.	\$3,564 \$3,549	Sklar, Susan T.	\$2,844 \$2,844
Haft, Gary S.	\$3,480	Yankin, Dianne L.	\$2,784
Heinen, Paul	\$3,480	Kloppe, Jerry	\$2,676
Vickers, Jordan	\$3,480	Dellinger, William H. II	\$2,628
Brown, Matthew	\$3,399	Wadlington, Charles E. Sr.	\$2,592
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	\$3 396	Collins, Robert D	新2 nn×
Lucas, Janice Miller, Phyllis D.	\$3,396 \$3,396	Collins, Robert D. Diaz, Jesus Jr.	\$2,568 \$2,508